

# Fertilizer FAQs

## Items

**Q:** Why can't I use Quantity Breaks or Pricing Rule Groups on Fertilizer Items?

**A:** Due to the often volatile nature of Fertilizer cost, the most streamlined process of maintaining accurate prices is to manually set the price.

**Q:** How would I setup alternate ways of adding Chemicals or Seed to a Blend?

**A:** In Item detail or on the Sites tab, navigate to the Other tab and set a Sales Entry and Blend Sheet UOM. These will both print on the Blend Sheet as well.

**Q:** Why does Merchant keep charging tax on a certain product to Farmers when there shouldn't be any tax?

**A:** Check the Item and ensure it is marked as Farmer Tax Exempt which is found on the States tab of Item detail.

## Blends

**Q:** What should I do to have a particular product displayed first on the Blend Sheet?

**A:** Change the Blend Sheet Order for this Blend

**Q:** My blend does not show up when I click F12 to select my blend

**A:** Un-check the flag that says for Current Profit Center

## Service Revenue Fees

How would these changes for Service Revenue Fees be made?

**Q:** I want my spreading charge to be per Acre.

**A:** Set the UOM for the Non-Inventory Item to Acre in Item Detail.

**Q:** I want my Rental fee to be per Ton.

**A:** Set the UOM for the Non-Inventory Item to Ton in Item Detail.

**Q:** I want my Buggy fee to be a flat fee.

**A:** Set the UOM for the Non-Inventory Item to Each in Item Detail.

**Q:** I want to add more Fees to my drop down Menu.

**A:** Add additional fees on Access Locations | Fertilizer by clicking the Notepad icon next to the Default Batch Service field.

## Batches and Blending

**Q:** I asked for a particular Analysis, why are my nutrients are now displaying in red?

**A:** The three reasons an ingredient may show in red on the Fertilizer Batch screen are

- An item with that Nutrient value is not on the batch (I asked for Zinc, I do not have

any zinc items on the Batch). Check the Blend, Fertilizer | Access Blends, to verify if you see that Nutrient on the Blend.

- Formulation Order is incorrect. Remember, Items with multiple Nutrient values need to be at the top of the Batch.
- Allow Excess Nutrients should be marked. Maybe the nutrient value you need will require you to go over on a Nutrient Value you did not request.

**Q:** Why did Merchant Ag skip using one of my Ingredients? I have my order set correctly.

**A:** You may need to check Allow Excess Nutrients on the Batch to use an item that has other Nutrient Values. When requesting an Analysis, Merchant will only formulate to that Analysis. For example; asking for a 0-60-90 will not work if DAP is your only source of Phosphate (P)

**Q:** Why do the gallons on my liquid batch look incorrect?

**A:** Merchant calculates Gallons based on Liquid Density and Shipping Weight. If the Gallons look incorrect, check the Liquid Density and Shipping Weight.



If a product is stocked by the Gallon, the Liquid Density should be the same weight.

**Q:** What would cause my mixings to be way off?

**A:** Three reasons this could occur • Check your Batch Limit; lbs per cu/ft OR gallons  
If that is incorrect it will throw off mixings.

- Check your mixings option – Uniform (Equal batches) or Maximized (Max Capacity mixings).
- Check that the Density is set correctly on the item.

**Q:** When I click the “+” button on the Ingredient grid in the Batch, it switches to request Quantity.

**A:** The Green “+” button and the Notepad have separate functions.

- When the Green + button is clicked, Merchant Ag believes you are manually changing the batch.
- When the notepad is used, Merchant Ag retains the Analysis.

**Q:** What should I do if I want to charge “X” dollars per ton?

**A:** Use the dollars per ton button on the bottom left corner of the screen. If this is not displayed check to make the setting is marked on the location to Allow Selling Batches by the Ton

**Q:** How do I reverse a Split Batch?

**A:** Reverse a Split Batch on the Access Split Batch screen. Before you can reverse the split batch, you must settle all the child batches first.

**Q:** How do I Reverse a Batch that is in another period?

**A:** Typically you will have to create an OE and add all the item manually to reverse a batch in a different period.

Tip: Use batch rebill if the items were correct but the price is incorrect on the batch that should be reversed.

**Q:** Why can't I add taxes when I try to settle the Batch to my Prepaid?

**A:** There are two reasons this may occur, • You can only add taxes or fees if your Prepaid has enough available funds to cover the full amount.

- To add a fee or taxes, you must elect to add them all (i.e. can just do one fee out of the three, you must include all three).

**Q:** When I try to settle my Batch, why isn't my Prepaid displayed?

**A:** Check the below places

Verify Prepaid is Open

Check Expiration Date on the Prepaid

Verify Prepaid Customer matches the Fertilizer Customer

**Q:** The Fertilizer calculation by Merchant appears to be off.

**A:** This could be wrong for a variety of reason. Start by asking the below questions and verifying the below things;

1. What particular Item or Amount is off?
  - a. Check Item Weight, and Nutrient Values to verify they are correct
2. Check formulation Order to ensure it is correct
3. Hand Calculate the Fertilizer Analysis

## Fertilizer FAQ Tonnage Tax

**Q:** Why is my total Tonnage Tax incorrect?

**A:** Ensure all items are marked for Tonnage Tax correctly in Item Detail. The Tonnage Tax field may be marked with • None- Tonnage Tax is not assessed.

- Both- Tonnage Tax is assessed when the Item is used in a Batch or purchased through Order Entry.
- Fertilizer Only- Tonnage Tax will only be assessed when the item is included in a Fertilizer Batch. If the item is purchased through Order Entry, Tonnage Tax will not be assessed.

**Q:** Merchant is automatically charging the incorrect amount for Tonnage Tax, how do I correct that?

**A:** Check the tonnage Tax fee amount on Setup | Access Fees and verify the amount.

1. Tonnage Tax – Total Tonnage (of Item Marked) \* Fee
2. N&P Fee – Total Tonnage (of items with N or P nutrient) \* Fee
3. Lime Fee – Total Tonnage (of items marked as Lime) \* Fee
4. Environmental Fee \* Tonnage (Dry) or Flat Fee (Liquid)

**Q:** I want to remove a Fee

**A:** To remove a fee you will need to wait until you click settle and form is brought up to allow a fee to be removed.